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Paul Farwick Joins Beck/Arnley as Vice President of Sales

SMYRNA, Tenn., Aug 4, 2009 – Beck/Arnley announces Paul Farwick has joined the company as its new vice president of sales. In this position, Farwick leads sales growth across all channels of distribution in the US, Canada, and export markets, in support of Beck/Arnley's retail and traditional WD customers, and their independent jobber, service dealer, and DIY customers. In addition to its traditional aftermarket customer base, Paul will be responsible for sales to Beck/Arnley's OE customers, as well as sales to other manufacturers. Farwick reports to Max Dull, vice president and general manager of Beck/Arnley.

"I would like to welcome Paul to the Beck/Arnley team and express how excited we are to have him on board as our new vice president of sales," said Dull. "Beck/Arnley continues to invest in resources and expertise to help our traditional WD and jobber channel partners, and all customers. Paul's previous experience and proven success with a leading national network of independent jobbers and retailers, along with his understanding of the competitive environment in the aftermarket and the changing business for Beck/Arnley customers, will prove to be extremely beneficial for us in the months and years ahead. Paul's position with Beck/Arnley reflects our corporate commitment to growth and putting forth the resources necessary to help our customers succeed."

Prior to joining Beck/Arnley, Farwick served as the vice president of sales for CARQUEST Auto Parts® Stores. Earlier in his career, Paul held various senior sales and management positions at Standard Motor Products (SMP), as well as marketing and sales positions in the truck rental and relocation industry.

"Beck/Arnley has a long and solid history in the automotive aftermarket as the leading brand of OE performance, premium quality parts for foreign nameplate vehicles," said Farwick. "I am honored to accept the position as their new vice president of sales to continue the tradition of serving our channel partners to get Beck/Arnley® brand parts in the hands of end-users--- technicians who repair and maintain import vehicles."

With almost 100 years of global *Application Specific Sourcing* experience, a multi-million dollar original equipment/supplier sample parts library, and an extensive application and product database, Beck/Arnley has earned top brand awareness among import technicians.

About Beck/Arnley:

Beck/Arnley is exclusively dedicated to supporting its distribution partners who service the foreign nameplate repair and maintenance market. Beck/Arnley supplies wholesale distributors who sell to jobbers and retailers. Founded in 1914, Beck/Arnley's broad product offering for the aftermarket is organized into six modules: Brake & Chassis, Electrical, Clutch & Driveline, Engine Management, Engine Parts & Filtration, and Cooling Systems. Headquartered near Nashville, Tenn., Beck/Arnley researches, sources and delivers parts to resellers through its Master Distribution Center in Smyrna, Tenn. and strategically located satellite distribution centers across North America. Additional information is available at www.beckarnley.com.

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